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Why are Korean Travelers Flocking to Japan?

ConsumerInsight compares 2023 overseas

travel destination resource & environment evaluations

- Japan offers world-leading travel content including food and shopping
- The quality of infrastructure, such as prices and cleanliness, is also high, making it the best in terms of satisfaction
- The cost of travel is not much higher than the average of Asian countries
- Japan's attractiveness poses a threat to the future of Korea's domestic tourism industry

This report is the "Topic of the Month" prepared as an appendix to the "Monthly Domestic & International Travel Trends Report (January 2024)" published by ConsumerInsight on February 28th.

○ Japan is becoming an explosively popular destination for Korean overseas travelers. Korean travelers have rated Japan as the top country in the world in terms of travel content and travel environment. The cost of traveling there is also considered affordable, being on par with the Asian average. The rising popularity of Japan poses a threat to the Korean domestic tourism industry.

□ The travel research firm ConsumerInsight conducts an annual study on satisfaction with overseas travel destinations every September. The firm inquire 9,375 individuals who have traveled abroad in the past 1 year (from September 2022 to August 2023) about the satisfaction with their destinations, the quality of travel content, and infrastructure. The results were then compared to assess the

competitiveness of travel destinations across 27 countries. The evaluation detailed five aspects of travel content (To have fun, To eat, To see, To buy, and To rest) and six aspects of infrastructure (Transportation, Prices, Cleanliness, Convenience facilities, Safety, Culture & Language).

■ Japan ranked 6th in overall satisfaction worldwide.

○ Japan was ranked 6th out of 27 countries for overall travel destination satisfaction. It followed Switzerland, Spain, Australia, Italy, and New Zealand, making it the highest-ranked Asian country (Refer to " <u>Satisfaction with overseas travel destinations for Japan increased and the USA fell.. why?</u> ") **[Table 1]**.

○ The satisfaction with a travel destination is determined by its resources (content) and environment (infrastructure). Japan ranked among the top in travel infrastructure comfort level (2nd worldwide) and was considered upper-middle tier (10th place) in terms of the appeal of its travel content **[Table 1]**. However, in an evaluation of 11 detailed aspects (5 for content, 6 for infrastructure), Japan demonstrated formidable competitiveness by ranking first in 4 categories, including two ties for the first place.

						(Unit	: Points
Country	No. of Cases	Overall Satisfaction [Out of 1,000 pts.]	Rank	Attractiveness [Out of 100 pts.]	Rank	Comfort level [Out of 100 pts.]	Rank
Total	(9,375)	735		70.2		62.1	
Switzerland	(88)	833	1	75.4	4	68.2	3
Spain	(86)	810	2	75.6	3	63.5	10
Australia	(175)	799	3	76.5	1	67.4	5
Italia	(90)	778	4	73.0	8	55.9	24
NewZealand	(76)	775	5	74.9	6	61.3	12
Japan	(2,302)	767	6	72.3	10	72,5	2
Portugal	(66)	764	7	75.3	5	66.7	8
Singapore	(225)	763	8	73.0	9	74.1	1
Indonesia	(172)	753	9	74.7	7	60.7	15
Guam	(241)	752	10	71.4	11	67.9	4
Canada	(104)	744	11	69.8	16	59.5	19
Thailand	(698)	741	12	71.1	13	60.9	14
Hawaii	(106)	738	13	76.3	2	59.3	20
UK	(91)	731	14	65.9	24	60.2	17
Taiwan	(364)	727	15	69.2	17	65.8	9
Germany	(81)	726	16	67.8	21	66.9	7
Vietnam	(1,495)	723	17	68.5	18	59.2	21
Turkiye	(73)	721	18	69.9	15	60.3	16
France	(88)	717	19	71.4	12	51,2	27
USA	(264)	708	20	70.5	14	58.2	22
Saipan	(98)	706	21	67.5	22	67.2	6
Mongolia	(124)	705	22	62.6	25	61.3	13
Malaysia	(215)	697	23	68.0	20	62.0	11
Philippines	(539)	694	24	66.7	23	56.7	23
Hong Kong	(127)	674	25	68.4	19	60.1	18
Cambodia	(83)	665	26	61.3	26	55.0	26
China	(265)	632	27	58.9	27	55.2	25

🛛 Asia 📕 Europe 📱 North Americas 📱 Oceania

Q. Overall, how satisfied are you with your 'main travel destination' as a travel destination?

Q. How likely are you to recommend the 'main travel destination' to others?

Q. How excellent/poor were the 'overseas travel destinations' as destinations 'to have fun/to eat/to see/to buy/to rest? Q. How much stress did you experience during your visit to 'overseas travel destinations' due to 'transportation

environment/cost of living/deanliness-hygiene/facilities-convenience/safety-security/language-local culture?

Note 1) Base: The number of cases of overseas travel experiences over the past year is 9,375 in 2023. Note 2) Detailed countries are only presented for sample sizes of 60 cases or more.

Note 3) Overall satisfaction, resource attractiveness, and environmental comfort level averages were calculated for the 27 countries included in the data.

* Source: Consumer Insight Overseas Travel Satisfaction Survey

■ Travel Content Attractiveness: Highest satisfaction with things 'To eat' and 'To buy', that involve spending on-site

○ In the overall evaluation of content attractiveness, Japan ranked 10th, placing in the upper-middle tier. Japan trailed behind travel powerhouses like Australia, Hawaii, Spain, and Switzerland, as well as some Asian countries such as Indonesia and Singapore. However, among the five categories of content, Japan ranked first in two categories—things 'To eat' and 'To buy'—which are the biggest contributors to local spendings **[Table 2]**.

Rank	Attractiv (Out of 1		To Eat (Out of 10 pts.)		To Buy (Out of 10 pts.)		To Have Fun (Out of 10 pts.)		To See (Out of 10 pts.)		To Rest (Out of 10 pts.)	
	Country	Score	Country	Score	Country	Score	Country	Score	Country	Score	Country	Score
1	Australia	76.5	Japan	7.6	Japan	7.0	Hawaii	7.6	Switzerland	8.8	Switzerland	8.3
2	Hawaii	76.3	Portugal	7.5	France	7.0	Australia	7.5	Italia	8.6	NewZealand	8.1
3	Spain	75.6	Taiwan	7.4	Australia	6.9	Indonesia	7.3	Spain	8.5	Indonesia	8.1
4	Switzerland	75.4	Hawaii	7.4	Hawaii	6.8	NewZealand	7.2	Australia	8.3	Australia	7.9
5	Portugal	75.3	Thailand	7.3	Portugal	6.8	Guam	7.1	Portugal	8.1	Guam	7.9
Note 1) Note 2) Note 3)	Base: The nur Detailed coun	mber of case tries are onl activeness a	es of overseas y presented fo averages were	travel exper or sample siz calculated f	iences over th les of 60 cases for the 27 cour	ne past year s or more.	fun/to eat/to s is 9,375 in 202 ed in the data.	23.	to rest'?			

○ Food (To eat) and shopping (To buy) are crucial contents where almost the entire amount is spent locally, significantly impacting travelers' value for money evaluation. This outcome demonstrates that the Japanese travel industry offers tourists from Korea a cost-effective tourism experience. Furthermore, it provides locals with profitable business opportunities, and operates as an ideal business model in harmony with local governments. (Refer to "Top Countries for Value for Money in Overseas Travel: Japan and Thailand, Where Does Korea Stand?")

■ Infrastructure comfort level: Japan ranks within the top 4 in all 6 categories

○ Japan secured the second-highest rank worldwide in terms of infrastructural comfort for traveling **[Table 3]**, only trailing behind the city-state of Singapore but ahead of travel environment powerhouses like Switzerland, Guam, and Australia. In detail, Japan was tied for first place with Germany in Prices and Singapore in the Cleanliness, respectively. Japan ranked second in Convenience facilities and Safety including third in Culture & Language and fourth in Transportation. Japan stood as a strong contender within the top 4 across all 6 categories.

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Rank	Comfor (Out of 10		Pric (Outof 1		Cleanli (Outof 1		Conver Facili (Outof 1	ities	Safe (Out of 1		Culture/La (Outof 1		Transpo (Out of 1	
	Country	Score	Country	Score	Country	Score	Country	Score	Country	Score	Country	Score	Country	Score
1	Singapore	74.1	Germany	7.3	Singapore	7.4	Singapore	7.6	Singapore	8.1	Singapore	7.2	Singapore	7.2
2	Japan	72.5	Japan	7.3	Japan	7.4	Japan	7.2	Japan	7.6	Guam	7.1	Guam	7.0
3	Switzerland	68.2	Mongolia	7.2	Switzerland	7.3	Australia	6.9	Switzerland	7.3	Japan	7.0	Switzerland	7.0
4	Guam	67.9	Singapore	7.1	Australia	6.7	Saipan	6.6	Taiwan	7.3	Saipan	7.0	Japan	6.9
5	Australia	67.4	Portugal	7.0	Portugal	6.7	Taiwan	6.6	Saipan	7.0	Germany	6.9	Australia	6.8

Note 2) Detailed countries are only presented for sample sizes of 60 cases or more.

Note 3) Resource attractiveness averages were calculated for the 27 countries included in the data.

* Source: ConsumerInsight Overseas Travel Satisfaction Survey

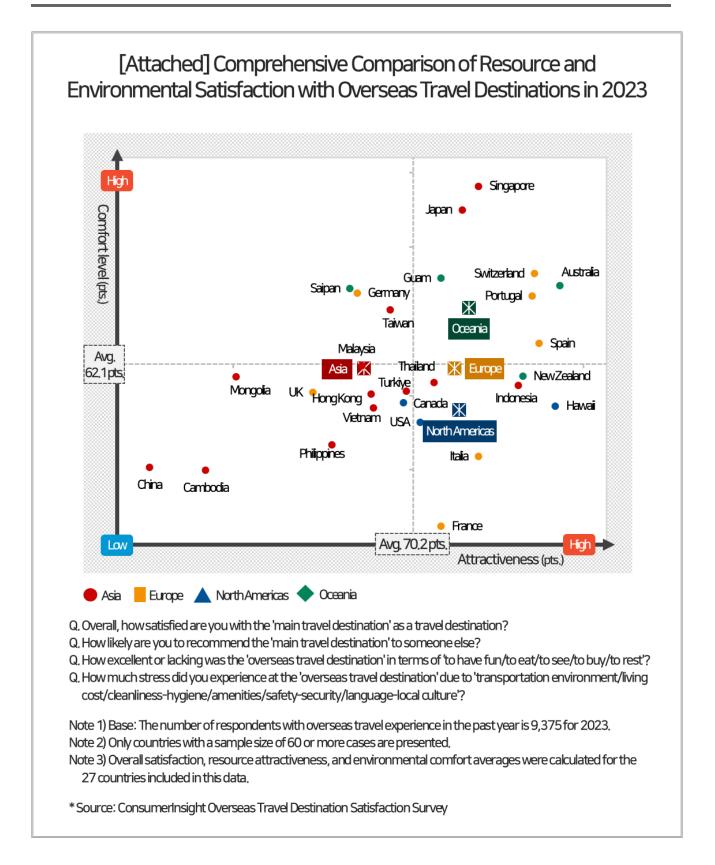
○ Japan offers the ideal conditions to enjoy the world's top-level travel content within the best infrastructure for traveling. Notably, the fact that Korean travelers rated Japan as the world's number one in terms of 'Prices', a controversial issue in domestic travel destinations, is significant. This is the result from Koreans experiencing the best 'costbenefit ratio' during travel in Japan.

World-class culinary delights and shopping experiences with low travel budget

O Considering only travel content and infrastructure, the top three destinations for Korean travelers are Australia, Switzerland, and Singapore. However, when factoring in both 'value for money' and 'Cost-benefit ratio', Japan undoubtedly leads the pack.

○ The average daily cost in Japan is 251,000 KRW, which is not significantly different from the overall Asian average of 231,000 KRW. Spending just an additional 20,000 KRW per day to enjoy the world's top culinary delights and shopping experiences makes Japan an undeniable 'tourist paradise'. Moreover, the exceptional 'Cost-benefit ratio' provided by Japan's excellent travel infrastructure, including Cleanliness and Prices, has always been highly sought after. Being able to indulge in these luxuries in Japan, a rival to Korea and advanced country, is indeed a privilege.

○ Koreans are flocking to Japan for many reasons, including time efficiency, costeffectiveness, enjoyable food and shopping, and cultural similarities, to name a few. Japan presents a formidable competitive alternative to Korea's domestic tourism industry and is also a key factor in Korea's significant tourism deficit.



ConsumerInsight provides **professional** and **scientific research services** across various industries such as **automotive**, **telecommunications**, **shopping/distribution**, **tourism**, and **finance**, utilizing a **largescale online panel** that is <u>efficient</u> for <u>non-face-to-face surveys</u>. We enhance the value of data by integrating **panel research data** with **various big data** sources, focusing on applying it to various industries. Particularly, we recently launched the "K-Panel," a survey platform with a **100% mobilebased** approach and **nationwide representativeness**, which is **open for use by anyone in the research industry**.

This report is based on the "Annual Overseas Travel and Travel Product Satisfaction Survey," conducted by the ConsumerInsight Consumer Trends Research Institute, which targets over 25,000 travel consumers every September. The survey results and analysis reports, updated annually, can be viewed at <u>www.consumerinsight.kr/eleisure-travel</u>, where summaries of the survey results from 2016 to 2022 are also available for download. (Download Report)

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